



KONICA MINOLTA

MOBILITY

Konica Minolta Mobility Solutions  
Drive Innovation, Flexibility and Success

**mobility**



Giving Shape to Ideas

# The future is **mobile**.

**How do you get there? Konica Minolta helps you every step of the way.** For business leaders, professionals and IT managers, the challenge is mobility: developing and implementing a mobile strategy that empowers your workforce, streamlines your workflow and answers your specific needs. Konica Minolta mobility solutions and All Covered IT Services from Konica Minolta can get you there – implementing wireless access, accommodating multiple devices, ensuring data security and compliance. You'll have more power to innovate, find new ways of working, move more quickly to take advantage of emerging opportunities – and reach the future a step ahead of your competition.

## Challenges on the Road

Wireless output needs your network can't handle? Branch offices where files can't be accessed? Too much downtime during travel? Client meetings where "yes" depends on checking back with headquarters? Customers who demand information on the spot? Mobile employees who want to use the mobile devices they're familiar with? Administrators who need access to professional IT services? If these pain points keep you from reaching your goals, you need help from Konica Minolta.

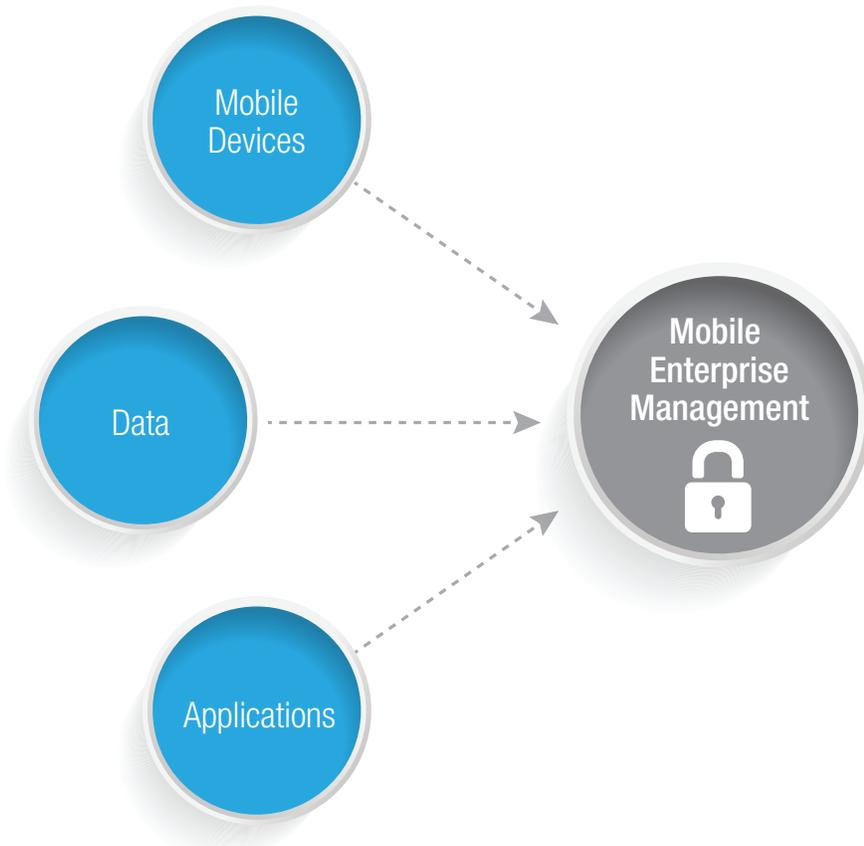
## Visionary Workflow

Envision a more mobile world. Konica Minolta mobility solutions can open the door to a new way of working, with real-time mobile access to the ideas, facts, figures and details your workforce needs to collaborate, create and be fully productive. Every worker can have access to information and applications, printing and scanning, uploading and downloading data, sending and receiving emails – all from any mobile platform.

## IT Services & Support

All Covered IT Services from Konica Minolta can also provide cloud and mobile management capabilities to facilitate communication and collaborate across your organization. The All Covered Cloud offers powerful features, secure remote access and flexible configurations to run your business applications. Our Mobile Enterprise Management suite helps you gain control of the mobile devices, data and applications in use across your workforce to turn them into competitive tools. With proven success in helping business leaders, healthcare professionals, educators and other organizations migrate to the cloud, All Covered services include:

- Fully managed cloud servers with 99.995% guaranteed uptime
- Remote data access enabling mobile workers and virtual desktops
- Centralized management of mobile devices with over-the-air updates
- Secure control of corporate content and data
- Mobile application management delivering apps to keep employees productive
- Immediate data backup, email access and archiving
- Security and compliance services to meet specialized needs
- Resiliency and computing power
- Redundancy and disaster recovery





### **Bring Your Own Device**

For true mobility, one solution won't fit every requirement. Managers, professionals and mobile administrators use a wide range of mobile devices – sometimes three or more per person, to get the job done. With Konica Minolta mobility solutions, BYOD ("Bring Your Own Device") functionality accommodates tablets, smartphones, notebooks and more – the iPads, iPods, iPhones and Android devices that your mobile workforce uses every day. Your mobile solution can also strike productive, cost-effective balance between individual user needs and IT administrative priorities.

### **Intelligent Access**

Printing from smartphones and tablets is still a pain point for too many business and professional organizations. With Konica Minolta, your mobile devices can interact seamlessly with our bizhub® MFPs and other networked output devices via Wi-Fi, AirPrint, Google Cloud Print and NFC (Near Field Communications) technologies – sharing files, collaborating on reports, routing approvals, uploading and downloading photos and charts, accessing student and patient records, applying e-signatures to technical or legal documents.

### **Cloud at Your Fingertips**

To leverage the mobile power of the cloud, Konica Minolta mobility solutions get you off the ground in no time. You'll be able to scan to and print from cloud repositories, share and route data to keep everyone in the loop, schedule automated downloads at your next location and more. Konica Minolta cloud services also include resilient computing to cope with increased traffic, "warm" and "cold" standby monitoring, disc mirroring and more – for mobile data protection your workforce can count on.





### Mobile Scanning

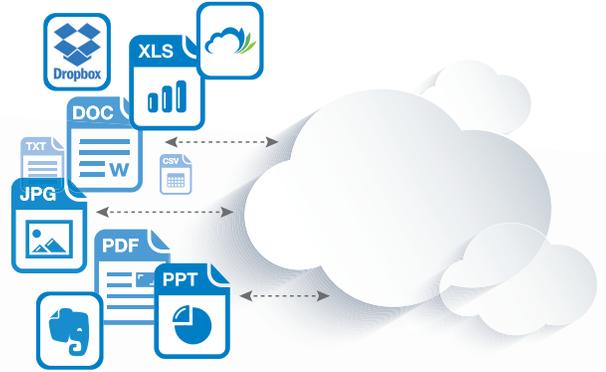
If you can see it, you can scan it – scanning any hard-copy document in seconds with your tablet or smartphone and sharing it with coworkers and collaborators, vendors and suppliers and decision-makers to give you a fast approval from any networked location on the planet. Purchase orders, contracts, proposals, invoices, even photos, graphics and schematic diagrams – your mobile workforce will have access to everything they need to get the job done.

### Cloud Mobility

Mobility is the goal – and Konica Minolta can help you implement a broad and flexible array of mobility solutions for downloading and uploading data, controlling software applications, speeding workflow and getting the job done anywhere you travel. Your mobile workforce will be able to email documents, scan and print from the cloud, create reports in the field, share photos, drawings, price lists, contract terms, training materials and much more.

### Document Access

Any document you need, from anywhere you work. Konica Minolta mobility solutions enable you to print and scan, view and edit, save, distribute and leverage the power of information. Extended connectivity gives a wide array of methods for accessing cloud services, including Microsoft SharePoint Online, Konica Minolta ECM systems, and connectors to FileAssist, Evernote, Dropbox and more, with future capabilities on the way.



# Mobility, flexibility, innovation.

**Helping mobile professionals get the job done faster, easier and at lower cost.** Specialized applications have specialized needs – and Konica Minolta delivers the industry’s most complete array of mobility solutions, including managed IT services from All Covered to leverage BYOD strategies, speed mobile workflows, maintain seamless data coverage, enhance the security of wireless connectivity and empower mobile professionals to work effectively from hospitals, clinics, schools, courthouses, banks, job sites, even airport lounges and transportation hubs.



## Education on the Move

More and more, students and educators depend on mobile devices for access to textbooks, lesson plans, test results, campus information, student records – and Konica Minolta mobility services provide the fast, secure access that educators and administrators demand.



## The Changing Legal Perspective

In legal services, time is money – and attorneys and court officers increasingly depend on mobile devices for handling large caseloads. Konica Minolta mobility solutions can provide fast, secure access to information that may be critical to a successful outcome: eDiscovery documents, legal case files, depositions, investigative reports, trial schedules, even legal newsletters and corporate reports.



## Fast-Track Finance

For the fast-moving financial sector, access to timely and accurate information can make all the difference – so Konica Minolta mobility solutions help finance professionals seize the initiative with research and reporting data for managing securities, investments and individual accounts.



## A Healthier Mobile Workflow

The world of healthcare is going paperless, with EMR and EHR data conversion that opens up new opportunities – but creates new challenges in security. For mobile healthcare professionals collaborating on attending to medical needs or accessing insurance information, Konica Minolta mobility and cloud solutions employ advanced technology to safeguard data and protect patient privacy in compliance with HIPAA, HITECH and other healthcare regulations.



## Mobile Manufacturing

Manufacturers and retailers are using mobile devices to access product and technical data, handle change orders, manage shipping schedules, even scan bar codes for delivery confirmation and inventory control. Konica Minolta mobility solutions provide BYOD flexibility to accommodate multiple users – giving managers, engineers and sales personnel the flexibility they need wherever their business may take them.

## Any Application, Anywhere

No two applications have exactly the same needs – and in mobility, as in the cloud, there is no one-size-fits-all solution. Konica Minolta is a resource you can count on for scalable, flexible, functional mobility solutions. Our broad experience in serving multiple applications enables us to combine across-the-board innovations with vertical-market know-how– allowing us to customize a mobility solution and mobile IT strategy that serves your needs today and grows with your business tomorrow.

### Mobile Printing with Speed and Security

To meet the widest range of business and specialized applications, Konica Minolta offers a wide range of standard and optional mobile printing capabilities. You can take advantage of all these services:

- AirPrint: empowers mobile printing via Wi-Fi connection from Apple OS and iOS devices to AirPrint-compatible printers and MFPs from Konica Minolta and other manufacturers.
- NFC: Near Field Communications systems use short-range wireless technology to exchange print data between smartphones, tablets, bizhub MFPs and other NFC-capable devices by touching them together or bringing them into close contact.
- Google Cloud Print: connects your Konica Minolta printer or MFP to the web via smartphones, tablets, Chromebook, PC or any other web-connected device in use for your application.
- Wireless: communicates between sender and receiver via a radio network for MFPs not physically connected.
- Wi-Fi Direct: compatible MFPs create their own Wi-Fi network without the need for a third party access point (router), enabling users to print using the device of their choice.

And whichever Konica Minolta mobility solution you use, you don't have to sacrifice security or worry about tracking unauthorized use. On most engines, you'll still have access to Secure Print, User Authentication and Account Track functions that enable you to work securely from both mobile and fixed locations.





## ABOUT KONICA MINOLTA

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

### Information Management

- Enterprise Content Management (ECM)
- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility

### IT Services

- Application Services
- IT Security Assessments
- Hybrid and Private Cloud
- Business Continuity
- 24/7 Help Desk
- IT Resources and Consulting

### Technology

- Office Multifunction Business Solutions
- Commercial and Production Printers
- 3D Printers
- Wide Format Printers
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Optimized Print Services (OPS)
- Facilities Management



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